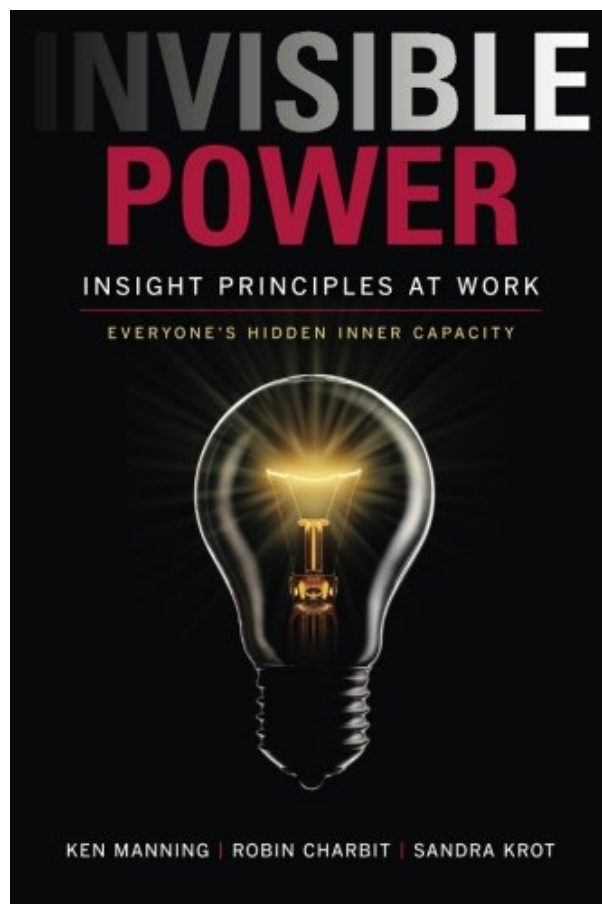
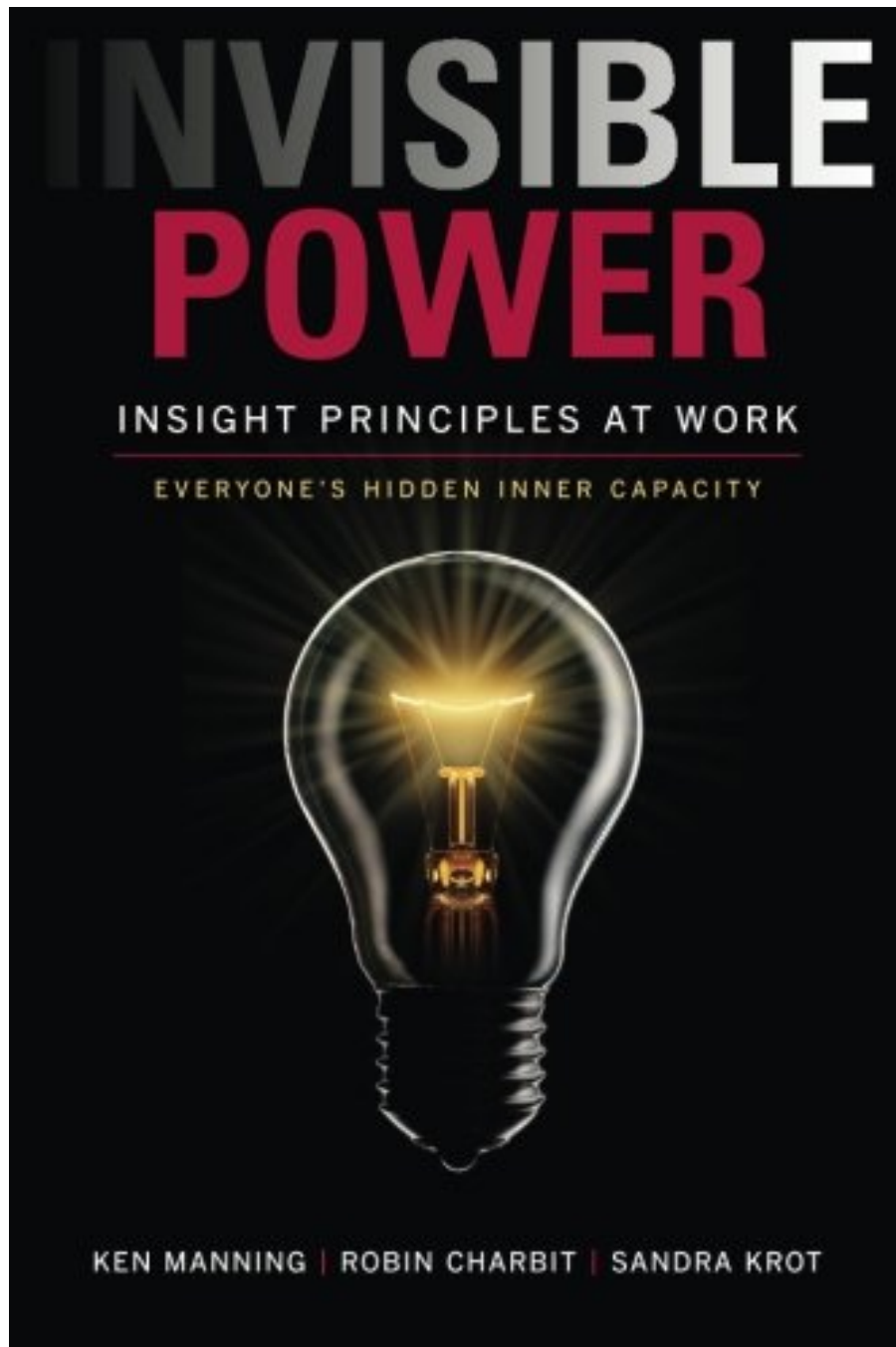


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## About the Author

Ken Manning is an entrepreneur and Ph.D. psychologist whose intuitive understanding of the human dimension and gift as a communicator have enabled him to illuminate what is hard to put into words for anyone in today's world of business. Robin Charbit holds a degree in Chemical Engineering and started his career at Exxon rising quickly through the management ranks before he made the switch to consulting. Robin's scientific mind and decades of business experience appeal to the business leader who avoids the touchy-feely but clearly needs help on the people side and likes to get things done. Sandra Krot spent 30 years as a relationship counselor before she discovered a talent for coaching business leaders. Her informed perspective and straight-forward style are valued by her clients because she can deftly and warmly help them get past their egos and find the gold of their own wisdom and strength. Together they are the highly successful consulting firm, Insight Principles, whose clients include many Fortune 50 companies as well as start-ups and individual entrepreneurs.

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Imagine: • Breakthroughs are commonplace for you and your business • Not being rattled by life's challenges, confident that you will find new perspectives and solutions • A life with less stress and more joy These possibilities are on offer for you in this book. Invisible Power presents a profound yet practical understanding of our most underutilized asset—the human mind. This understanding can significantly change you from the inside-out. The implications for you as a leader, a contributor, a partner, a parent, and a human being are immense. Authors Ken Manning, Robin Charbit, and Sandra Krot, bolstered by decades of experience as business leaders, entrepreneurs, and relationship experts, paint a surprisingly practical and hopeful picture, illustrated with dozens of relatable client stories. Not only will you see how to have a more enjoyable, innovative, and productive work life, you will unleash the potential you have always had as a human being. You will be ready to create your next level of success.

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## Most helpful customer reviews

9 of 10 people found the following review helpful.

An inspiring book that teaches a valuable lesson for everyone - not just business people

By Frank Gerryts

This book differs from many others on the Three Principles (called Insight Principles by the authors) in that it draws many of its stories from the business world. The book is very readable and it is easy to read quite quickly. I would urge you to take the authors' advice and pause as you read and reflect on how what you are

reading applies in your life. I found that did indeed lead to insights of my own. The Three Principles are simple to understand but really seeing them for yourself is why you want to reflect and make the understanding your own.

If you know nothing about the Three Principles this book is suitable for you as it explains them very clearly. If you already know about the Principles then this book gives some great material upon which to reflect. In my case, already knowing the Principles, I saw something deeper and it was a big Ah ha moment. I will be rereading the book again.

3 of 3 people found the following review helpful.

Elegantly simple, balanced, clear and practical...

By Klaus Jr.

So far, this is the clearest and simplest book about the Three Principles (called here Insight Principles) that I've read. It's ostensibly aimed at the corporate/business world and the corporate/business reader, and it certainly suits that reader base, but it's a much broader book than that. Someone who 'gets' it in their business life may be surprised to find that what is taught here applies to their home and relational lives as well. The authors have done a good job taking material that could initially seem fuzzy or general and showing how it can be used in what 'practical' people like to call 'the real world.' The writing is clear, simple, understandable, and illustrated with real world anecdotes drawn from their personal and professional experience, as well as from the experiences of their clients. One could read this book with a clear, relaxed mind and get a lot out of it on its own, and I think the impact would be trebled in situations where one reads the book in conjunction with a training or coaching program based on the Principles.

2 of 2 people found the following review helpful.

Our mind creates our realities

By Frances W. Risser

I have been exposed to the "three principles" for more than two decades. Years ago I sponsored training my company's employees with remarkable results. Since then I have sponsored training for my City's management team and more than a dozen non-profits with similar results. I watched as a friend of mine provided this training for a local State prison that dramatically resulted in changing lives of both the inmates and the staff. Prisoners serving time for drug offenses went home to new, drug free lives and never returned. When competent trainers expose people to these ideas, lives change, both inside organizations and in employees homes. But other than providing funds for group training, explaining the Principles has been challenging. Regrettably these powerful ideas are easiest to grasp in a live group format. This book changes that. The authors have structured a book that leads the reader through the explanation of how our minds work in relaxed, easy to understand language that a reader can digest at a comfortable pace. I am grateful, and have already begun gifting the book to family and friends.

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