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CHRIS HADDON AND JASON BALIN

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The Whiteboard is not only a useful tool, but a powerful metaphor. This new “blank canvas” approach to business is changing how people and companies are executing and thriving in today’s world. Jason Balin and Chris Haddon show you how you too can “whiteboard” your way to a productive, leveraged and highly profitable business.

- Sales Rank: #552289 in eBooks
- Published on: 2015-09-22
- Released on: 2015-09-22
- Format: Kindle eBook

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4 of 5 people found the following review helpful.

A very productive read.

By Pam Coleman

The “blank canvass” approach to business is quite a challenge. And this book did an amazing way of explaining it thoroughly and detailed too. I find the discussions here very comprehensive, very clearly explained too. It has made mentioned of the successful businesses and how they were able to pull things through. I appreciate the chapter that discussed the importance of change and about the snowball. I also love this: "What you do outside the office makes you better at what you do inside the office. " Very empowering!

The approach it has about one's schedule is also powerfully done. This is an educational book that can help a lot of people out there, especially those wanting to make it good with the business venture they have started. This is what I call a very productive read.

1 of 1 people found the following review helpful.

This book was filled with great tips, tools

By Boogs79

This book was filled with great tips, tools, resources, and strategies. I am not a business owner myself; I work for the Government, under bureaucrats, politicians, and several layers of management, limited by red tape. This quick read brought me to life. It got the juices surging, the ideas flowing, and most of all, me out of my seat and wanting to accomplish more. I could read this over and over again. Whether you are a business owner yourself, a salesman, a project manager, in HR, work hotel management, whatever, this book can be very useful to you in refining and furthering your skill-set to be the best “version of yourself” you can possibly be. Highly recommend it.

3 of 4 people found the following review helpful.

Great inspiration

By Hugh Werthers

The ideas put forward by Chris Haddon and Jason Balin are really new to me. But, I am sure that they are very effective for a productive and highly profitable business. I am very much impressed by each and every words in the book. This book shows us how to achieve success by doing what we do best. Whether you're starting a business from scratch or you want to improve your career, this book can teach you how to conquer effectively. A whiteboard can do such a big magic in your life.

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